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Ailleron management

Biographical notes

March 2023

Our mission:

We make financial experiences easy and enjoyable for everyone.

Our vision:

To be the first-choice software partner for all financial companies.

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Management Board

Management Board

Rafał Styczeń
Founder / CEO / Main shareholder

CEO and main shareholder of Ailleron. An entrepreneur and investor in tech companies. Rafał co-founded Comarch (1994), which became one of Europe's biggest IT companies, founded BillBird (2000), the first CEE fin-tech, and Ailleron (2014), a global financial tech provider.

The established companies today employ more than 6 thousand people and achieve revenues of over $420m. He graduated from Cracow Technical University (MSc IT), Warsaw School of Economics (MBA), and GSB at Stanford University. He is married with four children.

Management Board

Grzegorz Młynarczyk
Founder / VP / Shareholder

Vice President and shareholder of Ailleron. Grzegorz has been closely connected with the information technology industry since the mid-nineties, and has gained experience in international companies (Motorola, CERN). Co-founder of Web-Soft and active investor in various projects based on innovative technologies.

Responsible for managing the company's strategy, acquisitions and key business initiatives, as well as its growth in foreign markets. A graduate of AGH and the Executive Program in International Management at Stanford Graduate School of Business. A lecturer at Krakow universities.

Management Board

Marcin Dąbrowski
VP / COO

Vice President and Chief Operating Officer of Ailleron. He began his career as a software developer, but since 2007 he began to work in management. He broadened his experience working as a project manager, business unit manager and head of Telecommunication division at Comarch. He also had an opportunity to cooperate with true giants in the industry, including Vodafone, Telefonica and Orange.

He graduated from AGH University of Science and Technology, where he studied Electronics and Telecommunications, as well as Computer Science. Currently he is using his 15 years of experience in the industry to manage Ailleron's operations and help the company grow.

Management Board

Tomasz Król
Member of the board / CFO

Financial Director at Ailleron since September 2019. Starting his career in 2001, Tomasz acquired extensive experience in the structures of the Armatura Kraków SA capital group, serving as the Deputy Financial Director between 2010-2017 and in the years 2017-2019 as the CFO of the company and as an independent proxy also serving as a Member of the Management Board and a Member of the Supervisory Board in group companies. In this role Tomasz was responsible for the overall financial policy of the capital group, introduced Armatura Kraków SA to the Warsaw Stock Exchange and participated in successful M&A processes of several entities.

A graduate of the University of Economics in Kraków with a major in Enterprise Finance, Tomasz completed postgraduate studies in Management and Internal Control and Audit at the School of Entrepreneurship and Management at the University of Economics in Kraków. Along with completing postgraduate studies in Lean Management, Tomasz holds the title of Internal Auditor of the Polish Institute of Internal Control.

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Managers

Managers

Maciej Kasprzak
General Manager Financial Technology Services

He began his career as an implementation specialist for Telco OSS systems. Since 2010 he was responsible for IT project for telco and aviation industry. He gained experience in management as Project Manager, PMO Director and Head of Business Unit creating innovative systems for managing radio networks, including 4G and 5G. He also managed implementation project for global telecommunication leaders, such as Vodafone, Huawei, LG U+, Telefonica, Orange and EasyJet.

He graduated from Electronics and Communications at AGH University of Science and Technology. In 2020 he joined Ailleron group, where he is currently responsible for the Financial Technology Services division.

Managers

Łukasz Byrski
General Manager LiveBank Cloud

Manager with over 10 years of experience in the IT industry – in project management, testing and maintenance. A graduate of the Faculty of Management at the Cracow University of Economics.

He started his career in the industry as a quality engineer of IT solutions for the financial sector, and since 2015 he has been managing implementation and development projects of LiveBank – a solution supporting bank customer service in remote channels (chat, audio, video). He gained experience e.g. as a project manager and operational director of LiveBank. Currently, the LiveBank platform is available, among others, to clients such as Santander, Citibank, mBank and Standard Chartered. Since 2020, Łukasz has been dynamically developing LiveBank in the Software as a Service (SaaS) model.

Managers

Ireneusz Liberacki
General Manager LiveBank On-Premise

Manager with over 20 years of experience in the IT industry, being a software engineer, system architect, project manager, and director of professional services in Comarch overseeing implementation project of BSS platform all over the world. He also gained experience working as an external consultant for the biggest telco companies like Orange or Polkomtel. Working for ABB, he built and delivered the video conferencing and communication strategy for all ABB divisions.

He graduated from Mathematics and Computer Science at Nicolaus Copernicus University in Toruń. In 2018 he joined Ailleron Group, where he is responsible for all operations and business development of the LiveBank On-premise business unit.

Managers

Kamil Portka
General Manager LeaseTech

A General Manager with over 10 years of experience in the design of Front Office, CRM and self-care systems in the leasing industry. He performed functions from business analyst to project sponsor. Kamil gained his experience in one of the largest leasing companies in Poland – successively in the areas of Risk, Sales Support and Product Development.

For 3 years he has been dynamically developing a business line of IT solutions for the leasing industry, creating innovative products and implementing projects in agile methodologies. In Ailleron, Kamil is managing the LeaseTech Business Unit.

Menedżerowie

Michał Walerowski
Business Unit Director AI/ML & Data Solutions

For 15 years, Michał has been supporting financial sector clients in digitizing and automating business processes.

He specializes in applying technologies from AI/ML and Data to build customer loyalty and monetization.

Managers

Mateusz Gronkowski
Business Unit Director DevOps

Manager with 12 years of experience in coordinating IT projects and in management positions in commercial companies. A graduate of Economics with a specialization in Enterprise Management and EMBA (executive MBA) and LL.M. (Master of Laws).

Mateusz completed several hundred projects for clients from Poland, Austria, Australia, Great Britain, Germany, Singapore and Hong Kong. He has in-depth knowledge of project management frameworks such as Agile, Scrum, Nexus, Less, Shape-Up, Spotify Model. He participated in the creation of 9 Internet startups, e.g. in the investment, automotive, commercial and medical industries. He has experience in fundraising – e.g. in cooperation with business angels, Venture Capital funds and raising funds from EU.

Managers

Patrycja Leszek-Królikowska
Business Unit Director UX Lab

At Ailleron since December 2015. Patrycja is responsible for running the UX Lab, which supports the implementation of UX / UI projects mainly for clients from the financial, technology and hotel industries. As a certified moderator of Design Sprint workshops, she is an enthusiast of Design Thinking and Customer Experience.

Patrycja has over 12 years of experience in the IT industry, in particular in providing solutions for financial institutions and banks around the world. She graduated from the Warsaw School of Economics in the field of management, specializing in project management, as well as postgraduate studies in Knowledge management with usage of modern technology and IT systems (also at the Warsaw School of Economics).

Managers

Łukasz Penszko
Head of Marketing

At Ailleron since October 2021. His responsibilities include, among others, creating and implementing marketing strategy and managing the marketing department. He gained over 15 years of marketing experience mainly in the financial industry. He was a director of the marketing department at Getin Noble Bank (2017-2021) and a manager at the Prudential insurance company (2013-2017) and Alior Bank (2008-2013), where he participated in creation and launch of the bank.

He completed MA studies at the Warsaw School of Economics in the fields of Management and Marketing and International Economic Relations, as well as Postgraduate Studies for Management Leaders (also at WSE). He received the international Professional Diploma in Marketing awarded by the Chartered Institute of Marketing (CIM). He also studied psychology at the University of Warsaw and obtained the Mensa membership.

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